

1. **What do I want** and **why do I want it?** What is the desired goal/target/result?

2. Do I know **what to do** to achieve my goal?

Yes – (move on to question #3)

No – (go to Strategy Evaluation)

3. Do I know **how to do** what is required?

Yes – (move on to question #4)

No – (go to Knowledge Mastery)

4. Am I **doing it?** Am I **doing enough of it?**

Yes – (move on to question #5)

No – (go to Mindset Mastery or ICAN Neuro Tool Solution)

5. Am I **getting the results** I should be getting?

Yes – (repeat until)

No – (go to Strategy Evaluation, Knowledge Mastery, or Mindset Mastery)

Business Mindset Class Solutions

Strategy Evaluation – What’s missing in my success strategy?

ICAN Classes:

- ICAN Start
- ICAN Sell & Recruit
- ICAN Market Online
- ICAN Plan
- ICAN Finish
- ICAN Overcome
- ICAN Money Mindset

Action Mastery – What business/life action skills do I need improve?

ICAN Classes:

- ICAN Start
- ICAN Sell & Recruit
- ICAN Market Online
- ICAN Plan
- ICAN Finish
- ICAN Overcome
- ICAN Money Mindset

Mindset Mastery – What do I need to improve in my business mindset?

ICAN Classes:

- ICAN Start
- ICAN Sell & Recruit
- ICAN Market Online
- ICAN Plan
- ICAN Finish
- ICAN Overcome
- ICAN Money Mindset